

FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015



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JUNE 30, 2016 AND 2015

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INDEPENDENT AUDITOR'S REPORT

Board of Directors SECOND HELPINGS, INC. Indianapolis, Indiana

We have audited the accompanying financial statements of SECOND HELPINGS, INC., which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SECOND HELPINGS, INC. as of June 30, 2016 and 2015, and the changes in net assets, functional expenses, and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

alerding CIA Group

August 18, 2016

STATEMENTS OF FINANCIAL POSITION JUNE 30, 2016 AND 2015

ASSETS

| ASSETS | | | | | |
|--|---------------------|---------------------|--|--|--|
| | <u>2016</u> | <u>2015</u> | | | |
| Current Assets: | | | | | |
| Cash and short-term investments | \$ 644,790 | \$ 814,771 | | | |
| Cash - Legacy Fund | 254,474 | 200,916 | | | |
| Accounts receivable | 13,876 | 9,882 | | | |
| Grants receivable, current | 106,600 | 30,184 | | | |
| Inventories | 112,273 | 120,560 | | | |
| Prepaid expenses and other assets | 18,506 | 9,964 | | | |
| Total current assets | 1,150,519 | 1,186,277 | | | |
| Property and Equipment: | | | | | |
| Land | 49,700 | 49,700 | | | |
| Building and improvements | 2,370,675 | 2,359,460 | | | |
| Furniture and equipment | 1,320,589 | 1,188,906 | | | |
| | 3,740,964 | 3,598,066 | | | |
| Less accumulated depreciation | 1,460,849 | 1,296,558 | | | |
| Property and equipment, net | 2,280,115 | 2,301,508 | | | |
| Long-Term Grants Receivable | 50,000 | 15,000 | | | |
| Total assets | <u>\$ 3,480,634</u> | <u>\$ 3,502,785</u> | | | |
| LIABILITIES AND NET AS | <u>SETS</u> | | | | |
| Liabilities: | | | | | |
| Accounts payable | \$ 49,730 | \$ 52,375 | | | |
| Accrued expenses and other liabilities | 52,953 | 41,043 | | | |
| Total liabilities | 102,683 | 93,418 | | | |
| | | | | | |
| Net Assets: | | | | | |
| Unrestricted net assets: | | | | | |
| Unrestricted net assets | 2,896,712 | 3,085,651 | | | |
| Unrestricted net assets - Legacy Fund | 254,474 | 200,916 | | | |
| | 3,151,186 | 3,286,567 | | | |
| Temperarily restricted not essets | 226 765 | 122 800 | | | |
| Temporarily restricted net assets | 226,765 | 122,800 | | | |
| Total net assets | 3,377,951 | 3,409,367 | | | |
| Total liabilities and net assets | <u>\$ 3,480,634</u> | <u>\$ 3,502,785</u> | | | |
| | | | | | |

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS YEARS ENDED JUNE 30, 2016 AND 2015

| | <u>2016</u> | <u>2015</u> |
|--|---------------------|--------------|
| Changes in Unrestricted Net Assets: | | |
| Public support and revenues: | | |
| Individual contributions | \$ 713,734 | \$ 693,240 |
| Corporate and government contributions and grants | 736,666 | 718,318 |
| Special events | 379,557 | 389,152 |
| Special events - in-kind | 230,776 | 304,177 |
| In-kind contributions - operations | 38,804 | 55,890 |
| Total public support and revenues | 2,099,537 | 2,160,777 |
| Program Revenue: | | |
| Rescued food | 4,551,077 | 4,348,238 |
| Fee income | 26,749 | 22,919 |
| Total program revenues | 4,577,826 | 4,371,157 |
| Other Revenues: | | |
| Investment income | 750 | 686 |
| Other income (expense), net | 2,924 | 17,999 |
| Net assets released from restrictions | 138,035 | 178,696 |
| Total other revenue | 141,709 | 197,381 |
| Total unrestricted support and revenues | 6,819,072 | 6,729,315 |
| Expenses: | | |
| Program services: | | |
| Food Rescue | 326,156 | 323,684 |
| Hunger Relief | 5,208,586 | 4,949,759 |
| Job Training | 515,305 | 491,739 |
| Serv-Safe | 14,487 | 7,832 |
| Total program services | 6,064,534 | 5,773,014 |
| Supporting services: | | |
| Management and general | 234,564 | 220,644 |
| | 424,579 | 443,804 |
| Fundraising - in-kind | 230,776 | 304,177 |
| Total operating expenses | 6,954,453 | 6,741,639 |
| Decrease in unrestricted net assets | (135,381) | (12,324) |
| Changes in Temporarily Restricted Net Assets: | | |
| Public support and revenues | 242,000 | 77,000 |
| Net assets released from restrictions | (138,035) | (178,696) |
| Increase (decrease) in temporarily restricted net assets | 103,965 | (101,696) |
| Total decrease in net assets | (31,416) | (114,020) |
| Net Assets, Beginning of Year | 3,409,367 | 3,523,387 |
| Net Assets, End of Year | <u>\$ 3,377,951</u> | \$ 3,409,367 |

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2016 (WITH COMPARATIVE TOTALS FOR 2015)

| | Program Services | | | | | | | | | | | | |
|--|--|----|---|----|--|--|---|-------------|--|---------------|---|---------------|--|
| | Food Rescue | | Hunger Relief | | Job Training | Serv-Safe | anagement and General | Fundraising | | 2016 Total | | 2015 Total | |
| Labor and Benefits: Salaries Employee benefits Payroll taxes and expense Total labor and benefits | \$ 146,419 35,501 <u>11,590</u> 193,510 | \$ | 303,957 71,027 24,061 399,045 | \$ | 139,005 32,892 11,004 182,901 | \$ -0- -0- -0- -0- | \$ 118,617 26,444 <u>9,390</u> 154,451 | \$ | 218,701 47,735 17,312 283,748 | \$ | 926,699 213,599 73,357 1,213,655 | \$ | 896,507 226,931 72,038 1,195,476 |
| Other Expenses: Food donations to agencies Food spoilage and tare Special events Depreciation Kitchen and general supplies | -0- -0- 28,870 4,397 | | 4,115,405 347,542 -0- 103,072 45,209 | | 78,126 18,291 532 23,130 47,084 | -0- -0- -0- -0- 14,460 | -0- -0- -0- 2,181 1,489 | | -0- -0- 301,098 7,036 212 | | 4,193,531 365,833 301,630 164,289 112,851 | | 3,896,894 418,881 391,408 160,457 112,180 |
| Utilities Repair and maintenance Professional fees Insurance Vehicle expenses | 19,084 14,811 923 10,478 23,329 | | 42,583 47,792 3,664 18,141 17,488 | | 24,191 22,529 34,830 7,557 -0- | -0- -0- -0- -0- -0- | 5,648 5,915 38,203 7,262 -0- | | 6,929 8,681 1,260 3,808 -0- | | 98,435 99,728 78,880 47,246 40,817 | | 97,513 92,934 62,895 51,204 48,696 |
| Dues and subscriptions Awards and recognition Printing Security Seminars Public relations | 3,983 1,144 3,578 17,890 5 1,898 | | 8,691 4,314 6,896 41,225 1,377 1,923 | | 5,504 11,794 3,626 25,398 16,557 10,273 | -0- -0- -0- -0- -0- -0- | 2,605 2,432 5,581 4,585 171 1,896 | | 9,814 888 13,509 4,568 781 2,631 | | 30,597 20,572 33,190 93,666 18,891 18,621 | | 35,531 33,739 31,802 48,926 22,577 13,796 |
| Travel and entertainment Bank and finance charges Postage Office supplies Miscellaneous Equipment and facility rent Total Expenses | 29 894 730 502 8 93 \$ 326,156 | | 810 894 1,309 994 5 207 5,208,586 | \$ | 977 894 619 352 68 72 515,305 | -0- -0- 27 -0- -0- -0- \$ 14,487 | \$ 196 640 558 627 62 62 234,564 | | 25 6,196 3,347 479 236 109 655,355 | | 2,037 9,518 6,590 2,954 379 543 6,954,453 | \$ | 8,154 7,560 7,208 3,748 60 -0- 6,741,639 |

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2015

| | | Program S | Services | | | | | |
|------------------------------|----------------|------------------|-----------------|-----------|------------------------------|-------------|---------------|--|
| | Food Rescue | Hunger Relief | Job Training | Serv-Safe | Management and General | Fundraising | 2015 Total | |
| Labor and Benefits: | | | | | | | | |
| Salaries | \$ 139,855 | \$ 292,261 | \$ 124,614 | \$-0- | \$ 118,339 | \$ 221,438 | \$ 896,507 | |
| Employee benefits | 38,402 | 75,708 | 32,804 | -0- | 29,269 | 50,748 | 226,931 | |
| Payroll taxes and expense | 11,156 | 23,837 | 9,941 | -0- | 9,440 | 17,664 | 72,038 | |
| Total labor and benefits | 189,413 | 391,806 | 167,359 | -0- | 157,048 | 289,850 | 1,195,476 | |
| Other Expenses: | | | | | | | | |
| Food donations to agencies | -0- | 3,817,021 | 79,873 | -0- | -0- | -0- | 3,896,894 | |
| Food spoilage and tare | -0- | 397,937 | 20,944 | -0- | -0- | -0- | 418,881 | |
| Special events | -0- | -0- | -0- | -0- | -0- | 391,408 | 391,408 | |
| Depreciation | 28,882 | 97,879 | 22,464 | -0- | 5,616 | 5,616 | 160,457 | |
| Kitchen and general supplies | 3,749 | 54,204 | 44,627 | 7,776 | 1,435 | 389 | 112,180 | |
| Utilities | 18,999 | 41,738 | 24,993 | -0- | 5,490 | 6,293 | 97,513 | |
| Repair and maintenance | 13,685 | 46,141 | 21,122 | -0- | 4,926 | 7,060 | 92,934 | |
| Professional fees | 586 | 7,652 | 38,727 | -0- | 15,463 | 467 | 62,895 | |
| Insurance | 11,267 | 18,071 | 7,890 | -0- | 8,547 | 5,429 | 51,204 | |
| Vehicle expenses | 32,318 | 16,284 | 94 | -0- | -0- | -0- | 48,696 | |
| Dues and subscriptions | 5,264 | 10,533 | 5,605 | -0- | 3,938 | 10,191 | 35,531 | |
| Awards and recognition | 1,718 | 10,134 | 15,157 | -0- | 4,162 | 2,568 | 33,739 | |
| Printing | 3,673 | 8,405 | 3,294 | -0- | 5,643 | 10,787 | 31,802 | |
| Security | 9,429 | 21,105 | 13,469 | | 2,378 | 2,545 | 48,926 | |
| Seminars | 124 | 2,312 | 17,499 | -0- | 1,131 | 1,511 | 22,577 | |
| Public relations | 2,617 | 2,881 | 3,064 | -0- | 2,617 | 2,617 | 13,796 | |
| Travel and entertainment | 20 | 2,384 | 3,767 | -0- | 325 | 1,658 | 8,154 | |
| Bank and finance charges | 841 | 841 | 841 | -0- | 841 | 4,196 | 7,560 | |
| Postage | 612 | 1,128 | 504 | 56 | 354 | 4,554 | 7,208 | |
| Office supplies | 477 | 1,303 | 396 | -0- | 730 | 842 | 3,748 | |
| Miscellaneous | 10 | -0- | 50 | -0- | -0- | -0- | 60 | |
| Equipment and facility rent | -0- | -0- | -0- | -0- | -0- | -0- | -0- | |
| Total Expenses | \$ 323,684 | \$ 4,949,759 | \$ 491,739 | \$ 7,832 | \$ 220,644 | \$ 747,981 | \$ 6,741,639 | |

STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2016 AND 2015

| | <u>2016</u> | <u>2015</u> |
|--|----------------|-----------------|
| Cash Flows from Operating Activities: | | |
| Decrease in net assets | \$ (31,416) | \$ (114,020) |
| Adjustments to reconcile change in net assets | | |
| to net cash provided by (used in) operating activities | | |
| Depreciation | 164,291 | 160,457 |
| Loss on disposal of fixed assets | -0- | (15,513) |
| Donated investments | (67,550) | (109,976) |
| Loss on sale of investments, net | 51 | 284 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | (3,994) | 1,225 |
| Grants receivable | (111,416) | 116,366 |
| Inventories | 8,287 | (32,462) |
| Prepaid expenses and other assets | (8,542) | 10,082 |
| Accounts payable | (2,645) | 133 |
| Accrued expenses and other liabilities | 11,910 | 5,762 |
| Net cash provided by (used in) operating activities | (41,024) | 22,338 |
| Cash Flows from Investing Activities: | | |
| Proceeds from sale of fixed assets | -0- | 15,513 |
| Purchase of property and equipment | (142,898) | (61,025) |
| Proceeds received from sale of investments | 67,499 | 109,692 |
| Net cash provided by (used in) investing activities | (75,399) | 64,180 |
| | | |
| Net increase (decrease) in cash and short-term investments | (116,423) | 86,518 |
| Cash and Short-Term Investments, Beginning of Year | 1,015,687 | 929,169 |
| Cash and Short-Term Investments, End of Year | \$ 899,264 | \$ 1,015,687 |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

1. SIGNIFICANT ACCOUNTING POLICIES

SECOND HELPINGS, INC. (the "Organization") is a not-for-profit organization committed to rescuing and distributing prepared and perishable food to those in need through established hunger relief programs, and in the process, educates and trains adults for positions in the culinary field. The Organization's program services began in April 1998.

The total pounds of food rescued by the Organization was 2,432,680 and 2,354,579 for the years ended June 30, 2016 and 2015, respectively. The Organization distributed 983,284 and 955,869 meals for the years ended June 30, 2016 and 2015, respectively.

The significant accounting policies followed by the Organization in the preparation of its financial statements are summarized below:

Basis of Presentation

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). U.S. GAAP requires that the financial statements report the change in, and totals of each net asset class based on the existence of donor restrictions, as applicable. Net assets are classified as unrestricted or temporarily restricted as follows:

Unrestricted Net Assets:

Net assets not subject to donor-imposed stipulations and are, therefore, available to support the general operations of the Organization.

Unrestricted - Board Designated:

Net assets not subject to donor-imposed stipulations that have been designated by the Board. These designated funds protect the Organization's long-term viability due to volatility in funding resources.

Temporarily Restricted Net Assets:

Net assets that are subject to donor-imposed restrictions related to specific projects or passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statements of Activities and Changes in Net Assets as net assets released from restrictions.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

Revenue Recognition and Accounts Receivable and Grants Receivable

Support and program revenues are reported as increases in unrestricted or temporarily restricted net assets based upon donor-imposed restrictions, if any. The Organization records donor-restricted contributions whose restrictions are met in the same reporting period as unrestricted support and program revenue. Contributions and grants are recognized when the donor makes an unconditional promise to give to the Organization either in writing or verbally.

Accounts receivable are reported at the amount invoiced, net of an allowance for doubtful accounts. The Organization, on a periodic basis, evaluates its accounts receivable and establishes an allowance for doubtful accounts based on past write-offs, collections, and current credit conditions. There was no allowance for doubtful accounts as of June 30, 2016 and 2015.

Functional Expenses

Expenses are functionally classified as Program Services, Management and General, and Fundraising. Classifications are based on actual direct expenditures and cost allocations determined by estimates of time spent by Organization personnel. The Organization's occupancy related expenses are allocated to program areas based on actual direct expenditures and cost allocations based on square footage of the Organization's office building and headcount.

<u>Estimates</u>

The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts in the financial statements and notes to the financial statements. Actual results could differ from those estimates. Significant estimates made in preparation of the Organization's financial statements including collectibility of grants receivable, useful lives of property and equipment, and the allocation of functional expenses.

Cash and Short-Term Investments

Cash and short-term investments represent cash invested in checking and savings accounts, money market accounts, and other short-term investments measured by a Level 1 input in accordance with U.S. GAAP, defined as quoted prices in active markets for identical investments that can be accessed as of the measurement date.

The Organization values its short-term investments at fair market value for financial reporting purposes. Short-term investments consist of donated stock which is temporarily held and sold. Realized holding gains and losses on such sales are reflected as a separate component in the statements of activities as increases or decreases in unrestricted net assets along with any dividend or interest income on cash accounts, unless their use is temporarily or permanently restricted. The Organization had no short-term investments at June 30, 2016 and 2015.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

Inventories

Inventories include purchased and donated food and supply items. Donated food and supply items are recorded at fair market value at the date of donation and food and supplies that are purchased are recorded at cost. Inventory on hand is carried at the lower of cost or market with cost being determined using the specific identification method.

Property, Equipment and Depreciation

Purchased property and equipment are recorded at cost. Items donated are recorded at fair market value on the date of donation. Costs of improvements are capitalized and costs of repairs and maintenance are expensed as incurred. Depreciation is recorded over the estimated useful lives of the assets utilizing the straight-line method. The ranges of useful lives used by the Organization are as follows:

| Description | Useful Lives |
|---------------------------|--------------|
| Building and improvements | 5-40 years |
| Furniture and equipment | 3-15 years |

In-Kind Contributions

The Organization receives in-kind donations and contributions from unrelated parties including various services provided free of charge or at a significant discount. Other services, including food preparation and fundraising, were performed by volunteers and are not included in the in-kind contributions.

Income Taxes

The Organization is exempt from Federal and state income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code and corresponding state law. Accordingly, no provision has been made for Federal or state income taxes.

Management of the Organization evaluates all significant tax positions to ensure compliance with the exempt purpose of the Organization as required by U.S. GAAP, including consideration of any unrelated business income tax. As of June 30, 2016, Management does not believe the Organization has taken any tax positions that are not in compliance with the exempt purpose of the Organization. The Organization's Federal and state tax returns remain open and subject to examination beginning with the calendar tax year ended June 30, 2013.

Subsequent Events

Subsequent events have been evaluated through August 18, 2016, which is the date the financial statements were available for issuance.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

2. GRANTS AND GRANTS RECEIVABLE

The Organization has recognized all material unconditional and conditional promises to give from granting authorities as grant revenue. Unconditional and conditional promises to give that are expected to be collected in future years are recorded at their net present value. For years ended June 30, 2016 and 2015, the Organization received grants totaling \$602,809 and \$456,664, respectively for all programs.

The Organization considers all grants receivable to be collectible and, therefore, no allowance for uncollectible grants receivable is recorded at June 30, 2016 and 2015.

| | <u>2016</u> | | | <u>2015</u> | | | |
|--------------------|-------------|---------|---|-------------|--------|--|--|
| Less than one year | \$ | 106,600 | : | \$ | 30,184 | | |
| One to five years | | 50,000 | | | 15,000 | | |
| | \$ | 156,600 | | \$ | 45,184 | | |

3. LINE OF CREDIT

The Organization has \$300,000 of available borrowings under a line of credit with a bank which is subject to renewal annually in the month of May. Borrowings under this facility bear interest at the bank's prime lending rate plus 1.0%. The line of credit is secured by substantially all assets of the Organization. There were no borrowings on the line of credit for the years ended June 30, 2016 and 2015.

4. RETIREMENT PLANS

The Organization maintains a tax-deferred annuity plan qualified under section 403(b) of the Internal Revenue Code. The plan covers all employees of the Organization who meet the age and hour requirements. Employees may make contributions with an elective matching or discretionary contribution by the Organization. An employee's contribution may not exceed the maximum amount allowed as determined by the Internal Revenue Code. The Organization's plan expense was \$5,650 and \$5,755 for the years ended June 30, 2016 and 2015, respectively.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

5. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes at June 30, 2016 and 2015:

| | <u>2016</u> | | | <u>2015</u> |
|--------|-------------|-----------------------------|--------------------------|-----------------------------|
| 13,058 | | | \$ | 81,800 25,500 15,500 |
| \$ | 226,765 | | \$ | 122,800 |
| | \$ | \$ 213,707 13,058 -0- | \$ 213,707 13,058 | \$ 213,707 \$ 13,058 |

6. NET ASSETS RELEASED FROM RESTRICTION

Net assets released from restrictions, due to the satisfaction of donor-imposed restrictions, totaled \$138,035 and \$178,696 for the years ended June 30, 2016 and 2015, respectively. The assets were used for various programs and events.

7. CONCENTRATION OF CREDIT RISK

Cash and Short-Term Investments

The Organization maintains its cash and short-term investments in bank deposit accounts which, at times, may exceed federally insured limits. The Organization had not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and short-term investments.

Grants Receivable

At June 30, 2016 and for the year then ended, 74% of grants receivable were from two (2) grantors and 68% of grant revenues were from four (4) grantors.

At June 30, 2015 and for the year then ended, 93% of grants receivable were from two (2) grantors and 57% of grant revenues were from three (3) grantors.